# **FINANCIAL STATEMENTS**



FOR THE YEAR ENDED DECEMBER 31, 2014
WITH SUMMARIZED FINANCIAL
INFORMATION FOR 2013

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# **INDEPENDENT AUDITOR'S REPORT**

To the Board of Trustees Center for Law and Social Policy Washington, D.C.

We have audited the accompanying financial statements of the Center for Law and Social Policy (CLASP), which comprise the statement of financial position as of December 31, 2014, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CLASP as of December 31, 2014, and the change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

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# **Report on Summarized Comparative Information**

We have previously audited CLASP's 2013 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 28, 2014. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2013, is consistent, in all material respects, with the audited financial statements from which it has been derived.

August 6, 2015

Gelman Rosenberg & Freedman

# STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2014 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2013

### **ASSETS**

	_	2014	_	2013
CURRENT ASSETS  Cash and cash equivalents Investments (Notes 2 and 9) Receivables:	\$	3,945,561 287,257	\$	2,093,352 270,952
Grants receivable, current portion (Note 4) Other Prepaid expenses	_	3,525,087 13,322 70,825	_	1,480,021 21,672 115,051
Total current assets	_	7,842,052	_	3,981,048
FURNITURE AND EQUIPMENT (Note 6)  Furniture and equipment Less: Accumulated depreciation and amortization	_	305,055 (176,712)	_	238,010 (175,201)
Net furniture and equipment	_	128,343	_	62,809
NON-CURRENT ASSETS Grants receivable, net of current portion (Note 4) Deposits	_	108,531 39,160	_	777,008 39,160
Total non-current assets	_	147,691	_	816,168
TOTAL ASSETS	\$_	8,118,086	\$_	4,860,025
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES  Capital lease obligation, current portion (Note 6) Accounts payable and accrued liabilities Accrued salaries and related benefits	\$	20,721 139,906 156,796	\$	14,687 68,411 201,788
Total current liabilities	_	317,423	_	284,886
NON-CURRENT LIABILITIES  Capital lease obligation, long-term portion (Note 6)  Deferred rent abatement (Note 5)	_	100,174 182,235	_	26,628 179,577
Total non-current liabilities	_	282,409	_	206,205
Total liabilities	_	599,832	_	491,091
NET ASSETS Unrestricted Temporarily restricted (Note 7)	_	862,582 6,655,672	_	568,124 3,800,810
Total net assets	_	7,518,254	_	4,368,934
TOTAL LIABILITIES AND NET ASSETS	\$_	8,118,086	\$_	4,860,025

# STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2014 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2013

	2014						2013	
				emporarily		T-4-1		Tatal
REVENUE	<u>U</u>	nrestricted		Restricted	_	Total	_	Total
Foundation grants Contributions Investment income (loss) (Note 2) Conference Other revenue	\$	348,000 39,178 17,237 22,625 27,076	\$	8,548,310 - - - -	\$	8,896,310 39,178 17,237 22,625 27,076	\$	5,350,458 70,551 (45,337) - 16,759
Net assets released from donor restrictions (Note 8)	_	5,693,448	_	(5,693,448)	_		_	
Total revenue	_	6,147,564	_	2,854,862	_	9,002,426	_	5,392,431
EXPENSES								
Program Services	_	5,436,072	_		_	5,436,072	_	6,062,870
Supporting Services: Management and General Fundraising		194,980 219,396	_	<u>-</u>	_	194,980 219,396	_	89,013 145,129
Total supporting services	_	414,376	_	<del>-</del>	_	414,376	_	234,142
Total expenses	_	5,850,448	_		_	5,850,448	_	6,297,012
Change in net assets before other item		297,116		2,854,862		3,151,978		(904,581)
OTHER ITEM								
Provision for deferred rent abatement (Note 5)	_	(2,658)	_	<del>-</del>	_	(2,658)	_	(13,116)
Change in net assets		294,458		2,854,862		3,149,320		(917,697)
Net assets at beginning of year	_	568,124	_	3,800,810	_	4,368,934	_	5,286,631
NET ASSETS AT END OF YEAR	\$_	862,582	\$_	6,655,672	\$_	7,518,254	\$_	4,368,934

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2014 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2013

	2014					
	-					
				Total		
	Program	Management		Supporting	_ Total	_ Total
	Services	and General	<u>Fundraising</u>	Services	Expenses	Expenses
Salaries	\$ 1,768,101	\$ 488,839	\$ 66,512	\$ 555,351	¢ 2222452	\$ 2,186,585
Benefits (Note 3)	353,098	117,867	φ 00,512	117,867	470,965	396,616
Payroll taxes	134,005	44,740	-	44,740	178,745	168,398
Occupancy (Note 5)	326,241	136,130	-	136,130	462,371	495,327
Contributions	(160)		-	3,075	2,915	9,090
Supplies	18,543	9,547	- 70	9,617	28,160	44,884
• •	,	,	70 778	•		•
Postage and delivery	2,150	3,001		3,779	5,929	4,639
Printing and production	9,291	(7,346)	239	(7,107)	2,184	10,375
Meetings and conventions	166,539	13,972	-	13,972	180,511	56,833
Consulting fees	1,556,592	(6,066)	115,110	109,044	1,665,636	2,323,709
Professional fees	155,489	75,233	-	75,233	230,722	272,494
Telephone	56,977	13,933	- (400)	13,933	70,910	97,698
Travel and entertainment	92,949	13,687	(100)	13,587	106,536	115,526
Subscriptions and						
publications	3,458	7,812	-	7,812	11,270	6,574
Depreciation and amortization	31,074	10,374	-	10,374	41,448	37,639
Dues and registration	17,564	(11,327)	3,560	(7,767)	9,797	27,002
Repairs and maintenance	12,866	4,664	-	4,664	17,530	13,414
Insurance	8,930	2,981	-	2,981	11,911	11,345
Interest expense	9,176	3,291	-	3,291	12,467	6,125
Other	2,493	1,679	6,666	8,345	10,838	7,415
Bank fees	95	-	-	-	95	284
Equipment	4,540	1,516		<u>1,516</u>	6,056	5,040
Subtotal	4,730,011	927,602	192,835	1,120,437	5,850,448	6,297,012
Allocation of management						
and general	706,061	(732,622)	26,561	<u>(706,061</u> )		
TOTAL	\$ <u>5,436,072</u>	\$ <u>194,980</u>	\$ <u>219,396</u>	\$ <u>414,376</u>	\$ <u>5,850,448</u>	\$ <u>6,297,012</u>

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2014 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2013

	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 3,149,320	\$ (917,697)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation and amortization Realized and unrealized (gain) loss on investments Gain on disposition of assets/termination of capital lease, net	41,448 (7,084) (6,956)	37,639 64,797 -
(Increase) decrease in: Grants receivable Other receivables Prepaid expenses	(1,376,589) 8,350 44,226	490,776 9,221 (20,719)
Increase (decrease) in:     Accounts payable and accrued liabilities     Accrued salaries and related benefits     Deferred rent abatement	71,495 (44,992) <u>2,658</u>	(101,708) (585) <u>13,116</u>
Net cash provided (used) by operating activities	1,881,876	(425,160)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of furniture and equipment Purchases of investments Proceeds from sales of investments	(8,959) (9,221)	(3,236) (519,460) 920,000
Net cash (used) provided by investing activities	(18,180)	397,304
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal payments on capital lease obligations	(11,487)	(12,956)
Net cash used by financing activities	(11,487)	(12,956)
Net increase (decrease) in cash and cash equivalents	1,852,209	(40,812)
Cash and cash equivalents at beginning of year	2,093,352	2,134,164
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>3,945,561</u>	\$ <u>2,093,352</u>
SUPPLEMENTAL INFORMATION		
Interest Paid	\$ <u>12,467</u>	\$ <u>6,125</u>
SCHEDULE OF NONCASH FINANCING TRANSACTIONS		
Capital Lease Obligation Incurred for Use of Equipment	\$ <u>128,563</u>	\$
See accompanying notes to financial staten	nonte	7

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

#### Organization -

The Center for Law and Social Policy (CLASP) is a non-profit organization, incorporated under the laws of the District of Columbia. CLASP was established to concentrate on meeting the problems of minorities and the poor through education, research and legal representation.

Currently, CLASP undertakes education, policy research, training, technical assistance, analyses and reports for use by advocates, non-profit organizations, Federal, state and local officials and research and evaluation entities; these are developed to improve lives of low-income children, youth, adults and families.

#### Basis of accounting -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, *Not-for-Profit Entities*.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with CLASP's financial statements for the year ended December 31, 2013, from which the summarized information was derived.

#### Cash and cash equivalents -

CLASP considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. At times during the year, CLASP maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

#### Investments -

Investments are recorded their readily determinable fair value. Realized and unrealized gains and losses are included in investment income (loss) in the Statement of Activities and Change in Net Assets.

#### Grants receivable -

Grants receivable approximate fair value. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

#### Furniture and equipment -

Furniture and equipment in excess of \$1,000 are capitalized and are recorded at cost. Depreciation is recorded on a straight-line basis over the estimated useful lives of the assets, ranging from three to ten years. Amortization of assets held under capital leases is included with depreciation expense. The cost of maintenance and repairs is recorded as expenses are incurred.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

#### Net assets -

The net assets are reported in two self-balancing groups as follows:

- Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of CLASP and include both internally designated and undesignated resources.
- Temporarily restricted net assets include revenue and contributions subject to donor-imposed stipulations that will be met by the actions of CLASP and/or the passage of time.
   When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Change in Net Assets as net assets released from restrictions.

#### Contributions and grants -

Contributions and grants are recorded as revenue in the year notification is received from the donor. Temporarily restricted contributions and grants are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Such contributions and grants received in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying financial statements.

#### Income taxes -

CLASP is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. CLASP is not a private foundation.

#### Uncertain tax positions -

For the year ended December 31, 2014, CLASP has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements. The Federal Form 990, *Return of Organization Exempt from Income Tax*, is subject to examination by the Internal Revenue Service, generally for three years after it is filed.

#### Use of estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Risks and uncertainties -

CLASP invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Fair value measurement -

CLASP adopted the provisions of FASB ASC 820, Fair Value Measurement. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurement. CLASP accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

#### 2. INVESTMENTS

Investments consisted of the following at December 31, 2014:

	Cost		<u>Fa</u>	air Value	
Fixed Income Fund	\$	244,760	\$	287,257	
Included in investment income are the following:					
Interest and dividends Unrealized gain			\$ 	10,153 7,084	
TOTAL INVESTMENT INCOME			\$	17,237	

#### 3. PENSION PLAN

CLASP has a defined contribution retirement plan, which covers all eligible employees. Employer contributions are discretionary. Total contributions to the plan for the year ended December 31, 2014 were \$80,047.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014

#### 4. GRANTS RECEIVABLE

All grants receivable are considered to be collectable within one year unless otherwise stated by the donor. Management is of the opinion that all grants receivable are collectable.

Following is a summary, by years, of grants receivable as of December 31, 2014:

#### Year Ending December 31,

2015	\$	3,525,087
2016	_	108,531

3,633,618

#### 5. COMMITMENTS

In December 2009, CLASP signed a lease for office space under a ten year agreement, which commenced in May 2010. Base rent is \$41,463 per month, increasing by a factor of 2% per year, plus a proportionate share of expenses. Rent for May and June 2010 was abated. Accounting principles generally accepted in the United States of America require that the total rent commitment should be recognized on a straight-line basis over the term of the lease. Accordingly, the difference between the actual monthly payments and the rent expense being recognized for financial statement purposes is recorded as a deferred rent liability in the Statement of Financial Position.

At December 31, 2014, the future minimum rental payments required under these lease is as follows:

# Year Ending December 31,

2015	\$ 545,653
2016	556,618
2017	567,767
2018	579,218
2019	590,746
Thereafter	299,271

\$ 3,139,273

On May 1, 2010, CLASP renewed its sub-lease. CLASP has also entered into a second sub-lease agreement. Both sub-leases are on a month-to-month basis.

Rent expense for the year ended December 31, 2014 totaled \$462,371, net of rental income of \$80.477.

#### 6. CAPITAL LEASES

In 2011, CLASP entered into two capital lease obligations for copiers due to expire in 2016. During 2014, CLASP returned the copiers and replaced them with two new copiers under new capital leases due to expire in 2019.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014

# 6. CAPITAL LEASES (Continued)

As of December 31, 2014, the cost and related accumulated amortization of the leased assets were \$128,563 and \$17,142, respectively.

Future minimum lease payments at December 31, 2014 are as follows:

# Year Ending December 31,

2015 2016 2017 2018 2019	\$	34,788 34,788 34,788 34,788 20,758
Less: Interest	_	159,910 (39,015)
Less: Current portion	_	120,895 (20,721)
LONG-TERM PORTION	\$	100,174

### 7. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following at December 31, 2014:

Robert Wood Johnson Foundation Alliance for Early Success Ford Foundation Corporation for Skilled Workforce W. K. Kellogg Foundation Fidelity Charitable JP Morgan Chase The Urban Institute Center for American Progress Institute for Higher Education	\$	264,350 201,667 725,000 224,583 300,000 1,645,000 500,000 1,416,439 98,333 20,000
New Directions Lumina Foundation Workforce Enterprise Services Fidelity Charitable Irving Harris Foundation Joyce Foundation Early Childhood Annie Casey Foundation	_	7,500 25,000 22,800 675,000 10,000 300,000 15,000 205,000

TOTAL TEMPORARILY RESTRICTED NET ASSETS \$ 6,655,672

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014

# 8. NET ASSETS RELEASED FROM RESTRICTIONS

The following temporarily restricted net assets were released from donor restrictions by incurring expenses, which satisfied the restricted purposes specified by the donors:

Vanguard Charitable Endowment Program	\$	187,500
GW University		10,000
New Directions Foundation		7,000
Alliance for Early Success		198,333
University of Michigan		20,000
James Irvine Foundation		37,500
Irving Harris Foundation		20,000
Joyce Foundation		484,000
CCCAQE		3,000
Annie E. Casey Foundation		125,000
Greater Twin Cities		50,000
National College Access		12,700
University of Washington		36,000
Irving Harris Foundation		20,000
W. K. Kellogg Foundation		200,000
NELP		19,000
Ford Foundation		525,000
Excelencia in Education		32,000
Lakeshore Tech. College		11,605
Corporation for Skilled Workforce		90,750
NELP Grant		31,000
Institute for International Education		9,775
Urban Institute		1,266,305
Institute for Higher Education		50,000
Corporation for Skilled Workforce		64,833
Center for American Progress		491,667
Foundation for Child Development		30,000
Workforce Enterprise Services		11,175
Gates Foundation		175,010
Fidelity Charitable		225,000
Lumina Foundation		329,501
JP Morgan Chase		200,000
Single Stop		5,500
Foundation for Child Development		16,200
Early Childhood		15,000
George Gund Foundation Robert Wood Johnson Foundation		80,000 261,014
Kresge Foundation Third Sector New England		272,080 8,400
Achieving the Dream		11,600
EOS Foundation		50,000
LOG I dunuation	_	50,000

TOTAL NET ASSETS RELEASED FROM RESTRICTIONS \$ 5,693,448

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014

#### 9. FAIR VALUE MEASUREMENT

In accordance with FASB ASC 820, Fair Value Measurement, CLASP has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Investments recorded in the Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

**Level 1.** These are investments where values are based on unadjusted quoted prices for identical assets in an active market CLASP has the ability to access.

**Level 2.** These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

**Level 3.** These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used at December 31, 2014.

Fixed income fund - Valued at the closing price reported on the active market in which the individual securities are traded.

The table below summarizes, by level within the fair value hierarchy, CLASP's investments as of December 31, 2014:

	 Level 1		Level 2	Level 3	Total
Asset Class:					
Fixed Income Fund	\$ 287,257	\$_		\$ -	\$ 287,257

#### 10. SUBSEQUENT EVENTS

In preparing these financial statements, CLASP has evaluated events and transactions for potential recognition or disclosure through August 6, 2015, the date the financial statements were issued.